



4 KEY PRINCIPLES FOR WORKING EFFECTIVELY IN OUTREACH AND PROGRAMMING





THE GOAL

Simply put, we all want to be



impactful



Learning

Formal	Non-Formal	Informal
Full-time educational pathway	Complementary learning activities	Deliberate, self-directed learning
Structured, planned, facilitated	Structured, planned, facilitated	Unstructured, spontaneous, self-motivated
Schools, colleges, universities	Courses, workshops, seminars, training	Anywhere
Diplomas & degrees	Skills & capabilities	Personal development and self-fulfillment

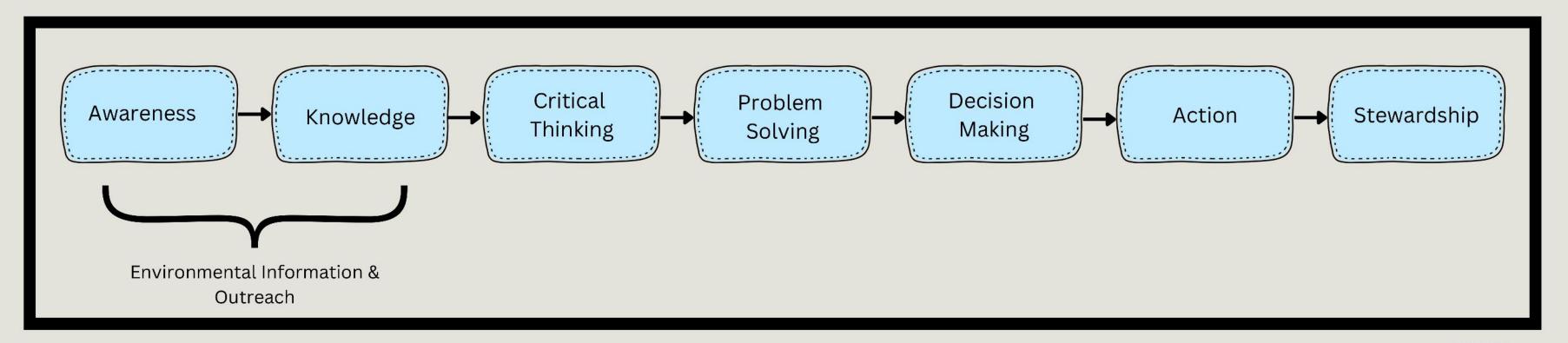
THE PROBLEM

Most of us think that if our customers / clients know better, they will do better



HOW STEWARDSHIP HAPPENS

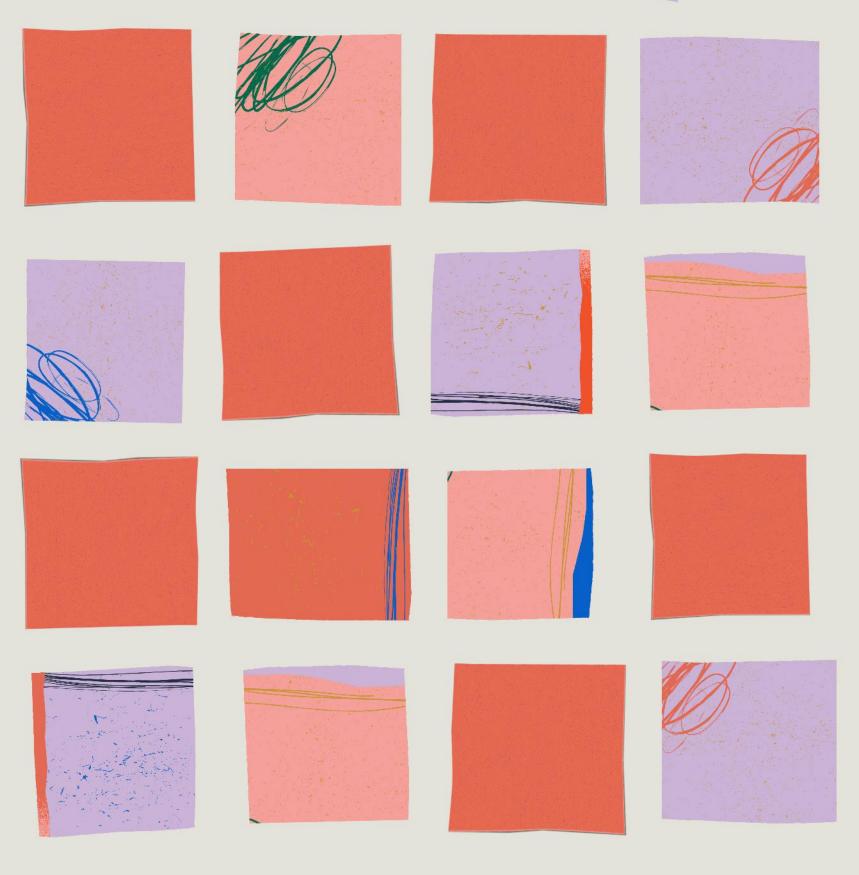
Environmental Education Continuum



US EPA

INDIVIDUAL BRAINSTORM

What is the one thing that you want your customer / client to do?

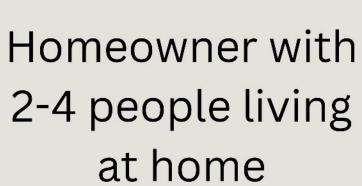




Provide clean and safe drinking water for 1.5 million people







Pets

Live on 1/4 acre



Renter

Work out of the house



Hobby Farmer

4-6 people at the house

Small livestock

Under 100 acres



Landowners

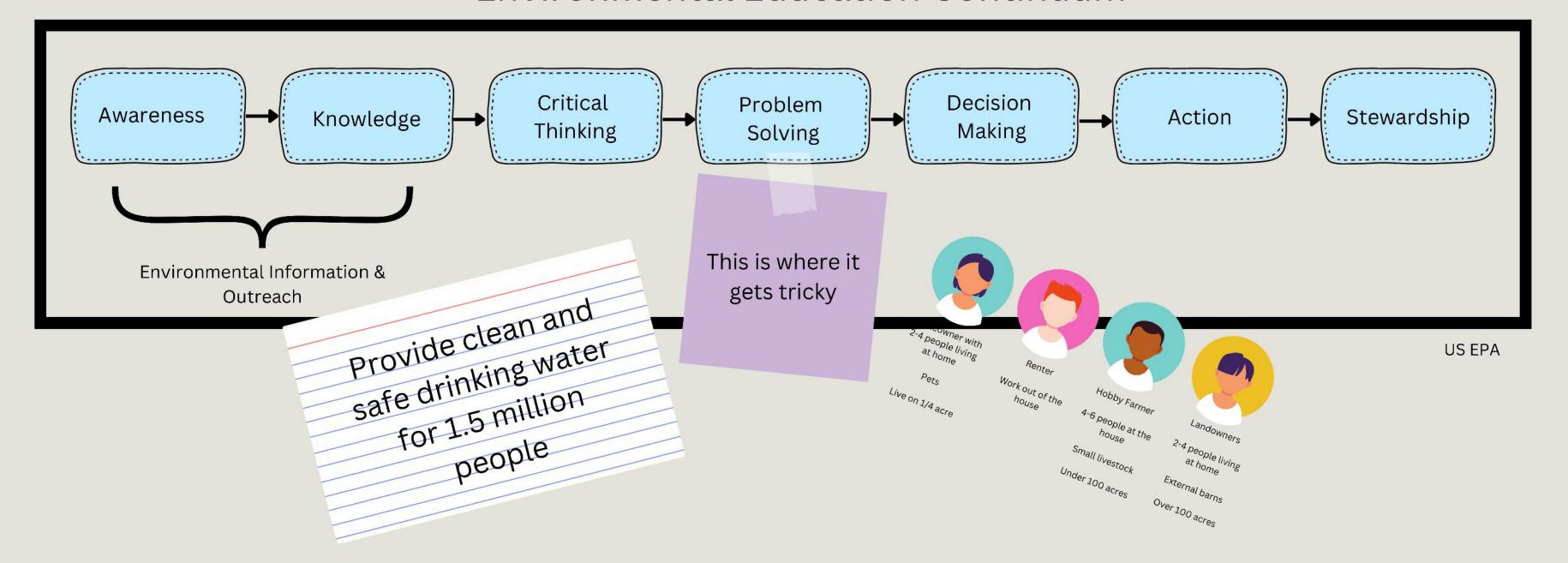
2-4 people living at home

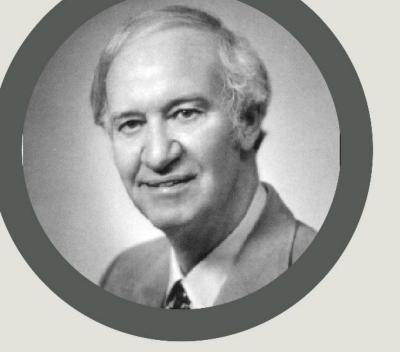
External barns

Over 100 acres

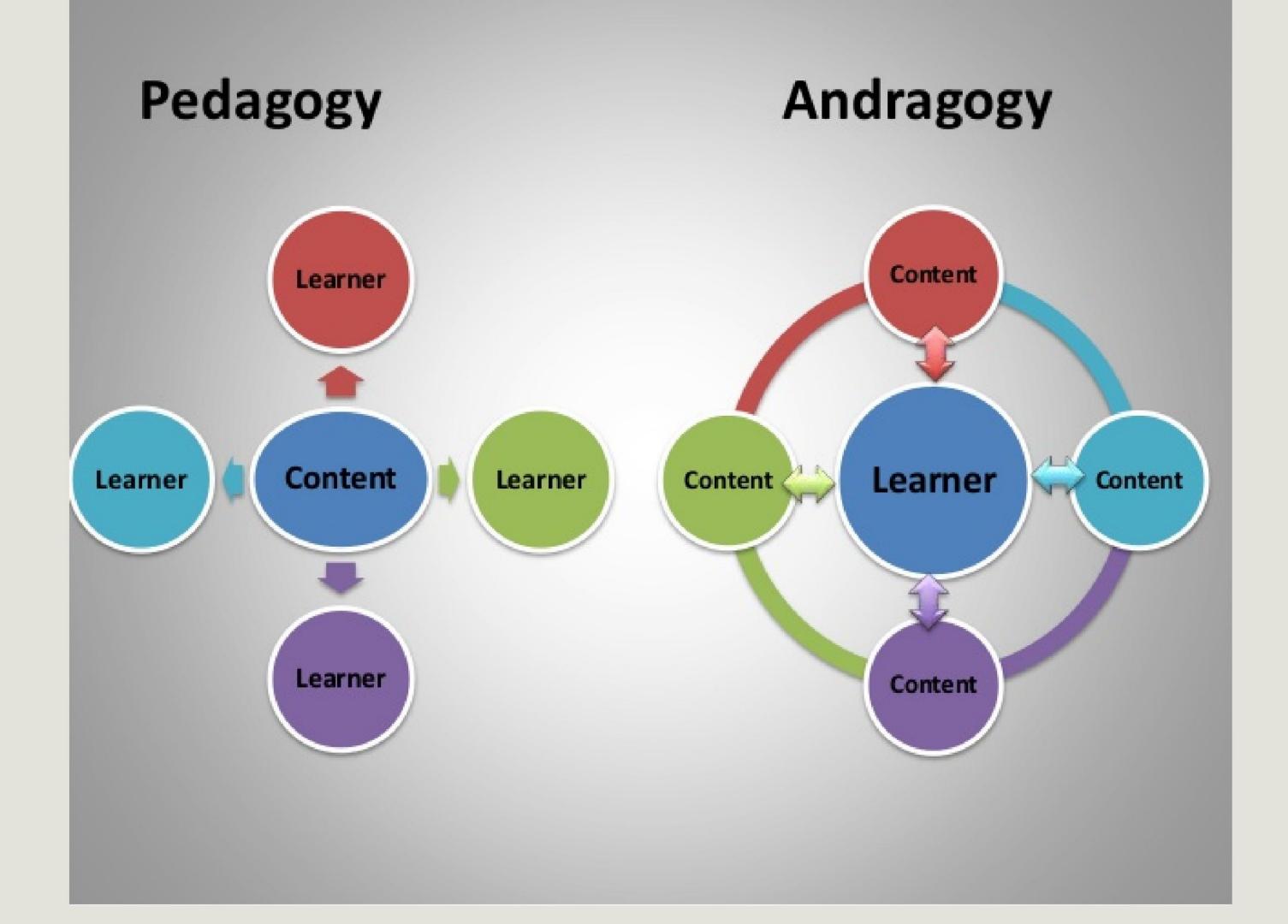
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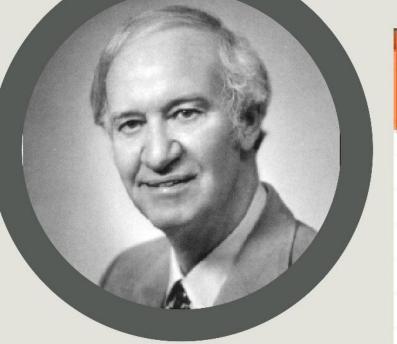
Environmental Education Continuum





Malcolm Knowles



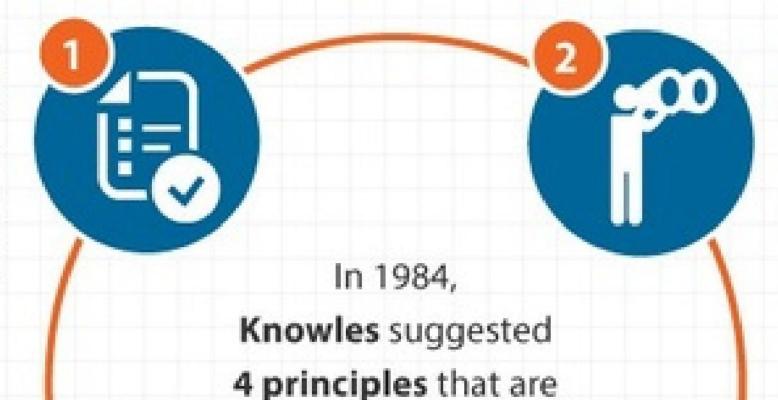


Malcolm Knowles

4 PRINCIPLES OF ANDRAGOGY

INVOLVED ADULT LEARNERS

Adults need to be involved in the planning and evaluation of their instruction.

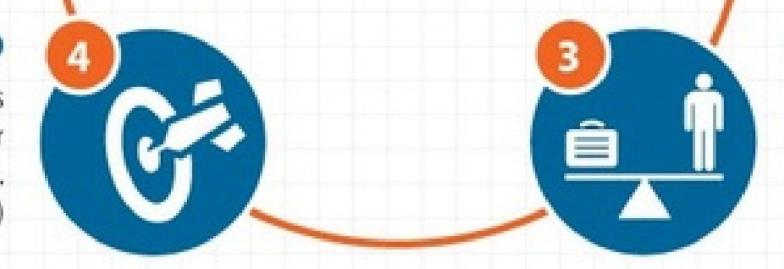


ADULT LEARNERS' EXPERIENCE

Experience (including mistakes) provides the basis for the learning activities.

PROBLEM-CENTERED

Adult learning is problem-centered rather than content-oriented. (Kearsley, 2010)



applied to adult learning:

RELEVANCE & IMPACT TO LEARNERS' LIVES

Adults are most interested in learning subjects that have immediate relevance and impact to their job or personal life.

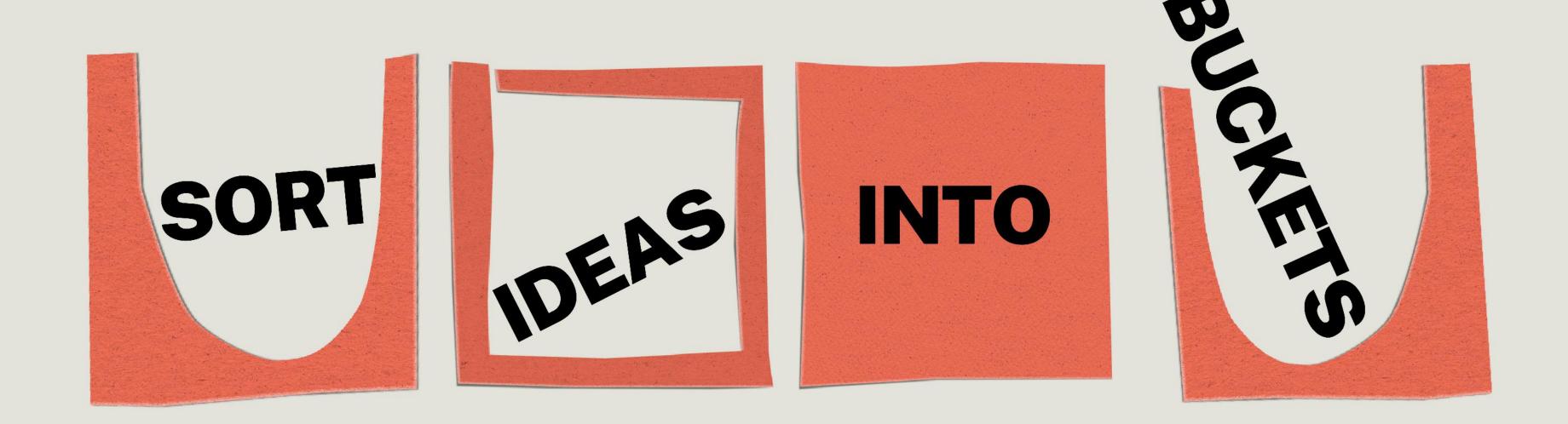
Example:

Program: inefficient home water use

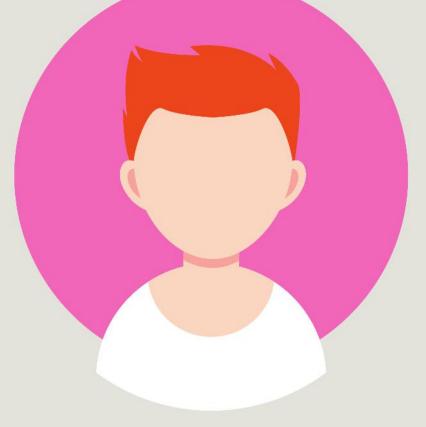
Problem: leaking toilets cause 2.9 billion gallons of wasted water use a year. Enough to supply 250,000 homes



INVOLVED ADULT LEARNERS











Homeowner with 2-4 people living at home

Work out of the house

Renter

Hobby Farmer

4-6 people at the at home

Pets

Live on 1/4 acre

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house

Under 100 acres

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Over 100 acres

INDIVIDUAL REFLECTION

What solutions have resonated the most with you? Which solutions most align with the your programming?



RESOURCES

Deeper Dive

- Informal Adult Learning Theory
- Theory of Change and Theory of Action
- Think Again Adam Grant
- Story Brand
- Design Thinking

